

TARIFF OF DEMURRAGE AND DETENTION

DEFINITIONS:

“Demurrage”: the charge, related to the use of the equipment only, the merchant pays for carrier's equipment kept beyond the free time allowed by the carrier for taking delivery of goods in the port, terminal or depot.

“Detention”: the charge the merchant pays for detaining carrier's equipment outside the port, terminal or depot, beyond the free time.

“Free time”: the period of time allowed to the merchant free of charge, covering both demurrage period and detention period, beyond which additional charges such as, but not limited to demurrage and detention charges, will be due to the Carrier.

Demurrage and Detention do not include storage costs and reefer services which are charged separately.

“Storage Costs”: those costs related but not limited to quay rent, charged to both carrier's equipment and shipper's equipment for containers staying on ground.

“Reefer Services”: these services such as Power supply and Monitoring.

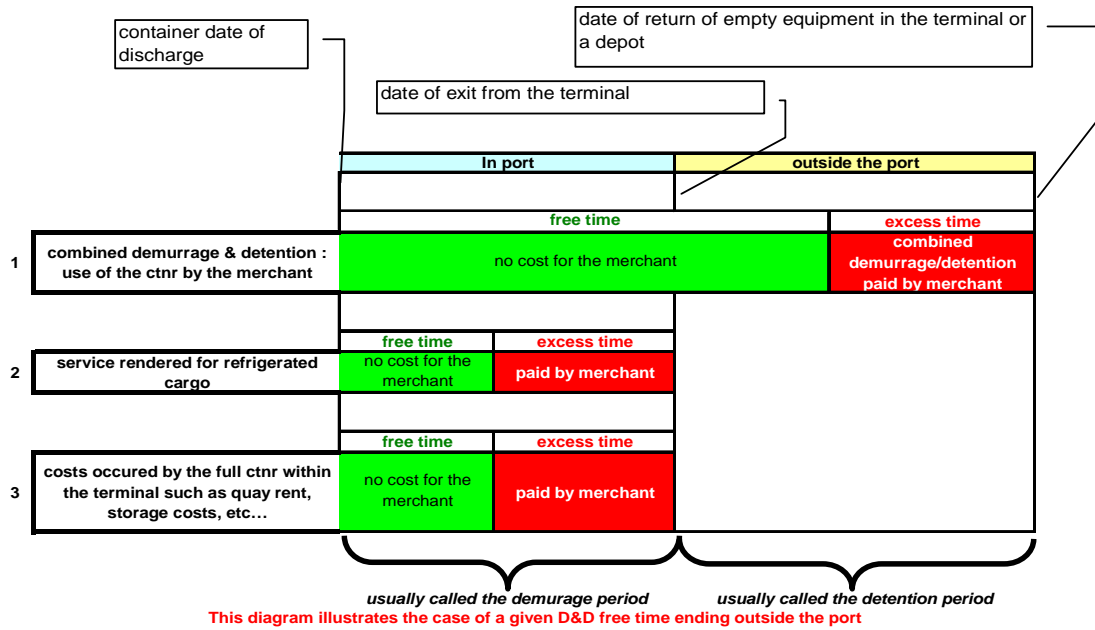
If not otherwise specified in the tariff grid, a merged (or combined) demurrage & detention rate is applied.

“Carrier” means the Party on whose behalf the Bill of Lading is issued.

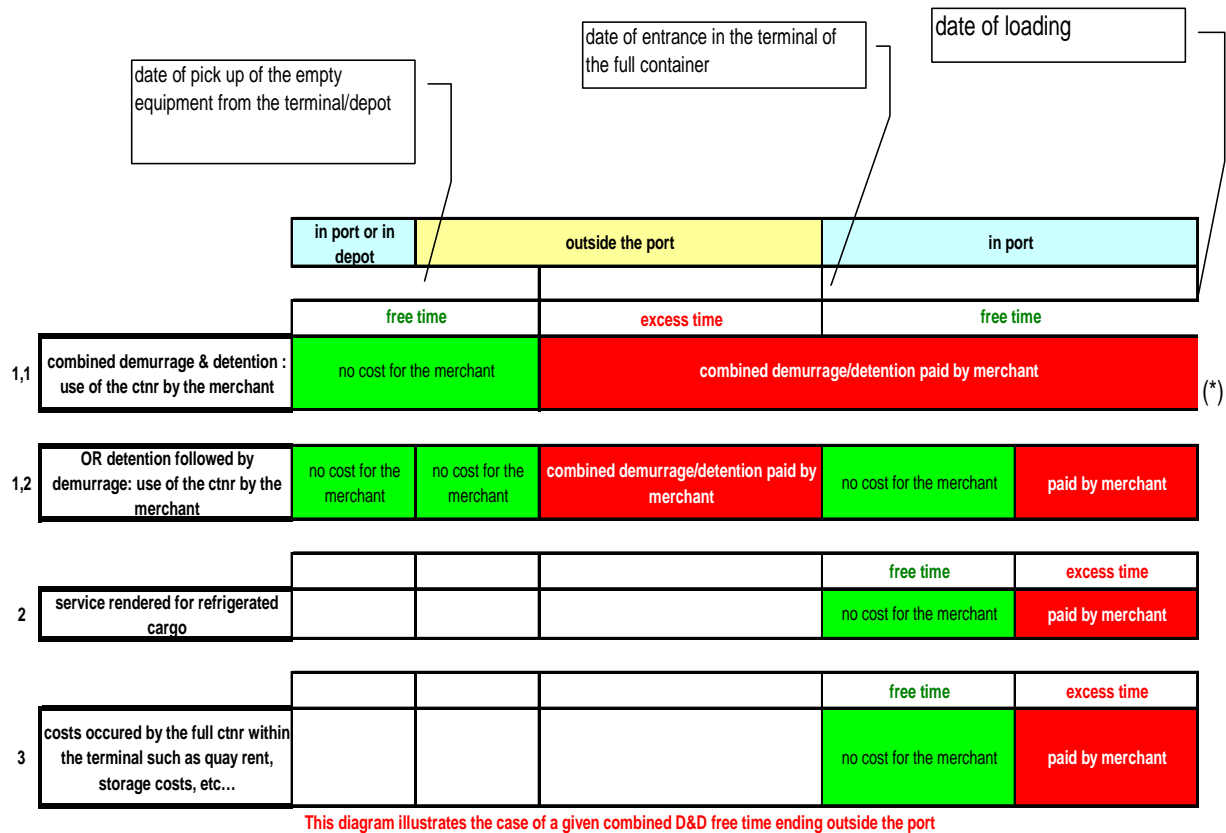
“Merchant” includes the Shipper, Holder, Consignee, Receiver of the Goods, any Person owning or entitled to the possession of the Goods or of this Bill of Lading and anyone acting on behalf of any such Person.

DIAGRAMS FOR SAKE OF ILLUSTRATION ONLY:

IMPORT



EXPORT



TARIFF GRID SIGNIFICATION:

In the Grid, standard conditions are written in bold font; exceptions in normal font.

| | |
|------------------------------|---|
| COUNTRY CODE: | ALL means all countries not otherwise specified; UN code for countries; |
| IMPORT / EXPORT: | IMPORT means inbound to the concerned port/inland depot; EXPORT means outbound; |
| PLACES: | ALL means: all locations except those places namely listed in this grid; terminal or depot; several places can be listed in the same cell; pre or post carriage mode can be mentioned when required for differentiating the conditions; |
| SIZE: | ALL means: all sizes; 40' includes 45' if not otherwise specified |
| TYPE: | DRY means: all types of dry equipment GP and SP (reefer equipment excluded) if not otherwise specified; GP means general purpose equipment and includes High Cubes (HC) if not otherwise specified; SP means special dry equipment such as but not limited to flat rack, platform, open top, etc...; if not otherwise indicated tanks are excluded from this grid tariff; RF = all types of reefer equipment, excluding insulated containers; NOR means "Non Operating Reefer"; this tariff is container related. |
| FREE TIME: | figure in days |
| DAYS TYPE: | CALENDAR (C) or WORKING (W) days |
| AFTER FREE TIME DAY N°: | day number since discharge |
| CHARGE: | amount per day; each day or part thereof is due in full |
| CURRENCY: | main currencies used are EURO, GBP or USD; other currencies as required; |
| deMurrage, merGed, deTention | M = demurrage charge only; T = detention charge only; G = merged demurrage & detention charge |

(*) EXPORT: if not otherwise specified, after entrance in the terminal, the container is deemed to be loaded on the next available sailing; in case the merchant retains the export order, the line may charge the merchant of demurrage for the period beyond 14 calendar days for DRY containers (if not otherwise specified in the grid) and 5 calendar days for RF containers (if not otherwise specified in the grid) after entrance in the terminal, at the rates indicated in the tariff.

RATES AND FREE TIME AS PER ANNEXES HEREAFTER (INCLUDING A SEPARATE ENTRY FOR THE REEFER SERVICES IF ANY) VALID FOR ALL TRADES AS FROM THE INDICATED "EFFECTIVE DATE" OF DISCHARGE (IMPORT) OR DATE OF PICK UP OF EMPTY CONTAINER (EXPORT). FOR US TRADES THE EFFECTIVE DATE WILL REMAIN THE DATE AS PER FMC RULES AT TIME OF FILING.



| DEMURRAGE AND DETENTION IN SOUTH EAST ASIA | | | | | | | | | | | | | |
|--|--------------|-----------------|--------|------|------|-----------|-----------|------------------------|--------|----------|-----------|------------------------------|----------------|
| COUNTRY CODE | COUNTRY NAME | IMPORT / EXPORT | PLACES | SIZE | TYPE | FREE TIME | DAYS TYPE | AFTER FREE TIME DAY N° | CHARGE | CURRENCY | DAYS TYPE | deMurrage, merGed, deTention | START VALIDITY |
| VN | VIETNAM | IMPORT | ALL | 20 | GP | 7 | C | from 8th to 14th | 10 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 20 | GP | 7 | C | from 15th to 30th | 15 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 20 | GP | 7 | C | from 31th onwards | 20 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 40 | GP | 7 | C | from 8th to 14th | 15 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 40 | GP | 7 | C | from 15th to 30th | 25 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 40 | GP | 7 | C | from 31th onwards | 30 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 45 | GP | 7 | C | from 8th to 14th | 15 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 45 | GP | 7 | C | from 15th to 30th | 25 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 45 | GP | 7 | C | from 31th onwards | 30 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 20 | SP | 7 | C | from 8th onwards | 50 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 40 | SP | 7 | C | from 8th onwards | 100 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 45 | SP | 7 | C | from 8th onwards | 100 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 20 | RF | 5 | C | from 6th onwards | 50 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | IMPORT | ALL | 40 | RF | 5 | C | from 6th onwards | 100 | USD | C | G | 03/12/2011 |
| VN | VIETNAM | EXPORT | ALL | 20 | DRY | 7 | C | from 8th to 14th | 10 | USD | C | T | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 20 | DRY | 7 | C | from 15th onwards | 20 | USD | C | T | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 40 | DRY | 7 | C | from 8th to 14th | 20 | USD | C | T | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 40 | DRY | 7 | C | from 15th onwards | 40 | USD | C | T | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 45 | DRY | 7 | C | from 8th to 14th | 50 | USD | C | T | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 45 | DRY | 7 | C | from 15th onwards | 100 | USD | C | T | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 20 | DRY | 7 | C | from 8th to 14th | 10 | USD | C | M | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 20 | DRY | 7 | C | from 15th onwards | 20 | USD | C | M | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 40 | DRY | 7 | C | from 8th to 14th | 20 | USD | C | M | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 40 | DRY | 7 | C | from 15th onwards | 40 | USD | C | M | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 45 | DRY | 7 | C | from 8th to 14th | 50 | USD | C | M | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 45 | DRY | 7 | C | from 15th onwards | 100 | USD | C | M | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 20 | RF | 3 | C | from 4th to 6th | 25 | USD | C | M | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 20 | RF | 3 | C | from 7th onwards | 50 | USD | C | M | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 20 | RF | 3 | C | from 4th to 6th | 25 | USD | C | T | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 20 | RF | 3 | C | from 7th onwards | 50 | USD | C | T | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 40 | RF | 3 | C | from 4th to 6th | 50 | USD | C | M | 01/07/2010 |
| VN | VIETNAM | EXPORT | ALL | 40 | RF | 3 | C | from 7th onwards | 100 | USD | C | M | 01/07/2010 |



| DEMURRAGE AND DETENTION IN SOUTH EAST ASIA | | | | | | | | | | | | | |
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| COUNTRY CODE | COUNTRY NAME | IMPORT / EXPORT | PLACES | SIZE | TYPE | FREE TIME | DAYS TYPE | AFTER FREE TIME DAY N° | CHARGE | CURRENCY | DAYS TYPE | deMurrage, merGed, deTention | START VALIDITY |
| VN | VIETNAM | EXPORT | ALL | 40 | RF | 3 | C | from 4th to 6th | 50 | USD | C | T | 01/07/2010 |
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